

KETS PRICE CONTRACT  
Management Software  
Master Agreement # C-99001736

Revised August 13, 2002

**School District Name:**

**Software Technology Inc.,** 4721 Morrison Drive, Suite 200, Mobile AL 36609-3350  
Ruby McCullough, (877) 844-0884, Fax (251) 304-0011

School Level STI Software				
School Product Purchases	# of Schools (ENR > 50)	Cost	Total	Comments
STIOffice		\$3,390	\$0	Includes Attendance, Demographics, Grading, Scheduling, Discipline. <b>Training Required.</b>
STIOffice Annual Support		\$336	\$0	Annual support cost for enhancements only
Student Academic History		\$0	\$0	Student's Transcripts & Testing Module. <b>Training Required.</b>
STISets/STIHealth - Less than 250 students		\$1,060	\$0	Records student's detailed Special Ed information such as IEPs and detailed Health Information. <b>Training Required.</b>
STISets/STIHealth - More than 250 students		\$2,120	\$0	Records student's detailed Special Ed information such as IEPs and detailed Health Information. <b>Training Required.</b>
STISets/STIHealth Annual Support		\$175	\$0	Support for STISets/STIHealth
STIDistrict Sets		\$3,400	\$0	STISets/STIHealth Accumulator. <b>Training Required.</b>
STIDistrict Sets Annual Support		\$450	\$0	STIDistrict Sets Annual Support. Effective July 1, 2003.
STISets DL - District Level Only		\$3,995	\$0	STISets/STIHealth installed only at District Office. <b>Training Required.</b>
STISets DL - District Level Annual Support		\$250	\$0	STISets/STIHealth installed only at District Office annual support
STIClassroom(Win)		\$2,120	\$0	Record Attendance & Grades from Classroom. <b>Training Required.</b>
STIClassroom(Web) with STIClassroom(Win) already installed		\$1,000	\$0	Record Attendance & Grades from Classroom - Requires Windows 2000 Server. <b>Training Required.</b>
STIClassroom(Web)		\$2,120	\$0	Record Attendance & Grades from Classroom - Requires Windows 2000 Server. <b>Training Required.</b>
STIClassroom(Win) with STIClassroom(Web) already installed		\$1,000	\$0	Record Attendance & Grades from Classroom. <b>Training Required.</b>
STIClassroom Annual Support		\$175	\$0	STIClassroom Annual Support (all versions)
STIClassroom Companion (1-20 teachers) per teacher		\$99	\$0	STIClassroom Take-Home version
STIClassroom Companion (21-40 teachers) per teacher		\$89	\$0	STIClassroom Take-Home version
STIClassroom Companion (41-60 teachers) per teacher		\$79	\$0	STIClassroom Take-Home version
STIClassroom Companion (61-100 teachers) per teacher		\$69	\$0	STIClassroom Take-Home version
STIClassroom Companion (101-200 teachers) per teacher		\$59	\$0	STIClassroom Take-Home version
STIClassroom Companion (201 or more teachers) per teacher		\$49	\$0	STIClassroom Take-Home version
STICaller - Outbound only w/STI supplied workstation		\$2,995	\$0	STICaller. <b>Training Required.</b>
STICaller - Inbound & Outbound w/STI workstation		\$4,995	\$0	STICaller. <b>Training Required.</b>
STICaller - Outbound only w/o STI supplied workstation		\$1,995	\$0	STICaller. <b>Training Required.</b>
STICaller - Inbound & Outbound w/o STI workstation		\$3,995	\$0	STICaller. <b>Training Required.</b>
STICaller Annual Support		\$150	\$0	STICaller Annual Support (all versions)
STIDish (per school)		\$200	\$0	Manual transfer of student info to STISets DL
STISets Companion - 1-2 Special Ed. Teachers per teacher		\$595	\$0	Take home version of STISets per site
STISets Companion - 3-6 Special Ed. Teachers per teacher		\$995	\$0	Take home version of STISets per site
STISets Companion - 7 or more Special Ed. Teachers per teacher		\$1,595	\$0	Take home version of STISets per site
STIHome - High School (per month)		\$50	\$0	STIHome for High School
STIHome - High School Initial Set up fee (per site)		\$50	\$0	One month fee required at purchase for set up
STIHome - Middle School (per month)		\$40	\$0	STIHome for Middle School

## STI Software Continued

STIHome - Middle School Initial Set up fee (per site)		\$40	\$0	One month fee required at purchase for set up
STIHome - Elementary School (per month)		\$30	\$0	STIHome for Elem School
STIHome - Elementary School Initial Set up fee (per site)		\$30	\$0	One month fee required at purchase for set up
STIBookkeeper - High School		\$995	\$0	STIBookkeeper - H. S. <b>Training Required.</b>
STIBookkeeper - Middle School		\$895	\$0	STIBookkeeper - M. S. <b>Training Required.</b>
STIBookkeeper - Elementary School		\$795	\$0	STIBookkeeper - E. S. <b>Training Required.</b>
STIBookkeeper Annual Support		\$175	\$0	STIBookkeeper Annual Support
STIAccessories		\$999	\$0	Package includes STISave-It, STIQuery Builder, STIData Import/Export, and STIPalm. <b>Training Required.</b>
STIAccessories Annual Support		\$199.80	\$0	STIAccessories Annual Support. Effective July 1, 2003.
STISave-It		\$295	\$0	Back up utility with built in scheduler. <b>Training Required.</b>
STISave-It Annual Support		\$59		STISave-It Annual Support. Effective July 1, 2003.
STIOffice Query Builder		\$295	\$0	Includes more detailed school-level query functionality. <b>Training Required.</b>
STIOffice Query Builder Annual Support		\$59		STIOffice Query Builder Annual Support. Effective July 1, 2003
STIOffice Data Import/Export		\$295	\$0	Exports STIOffice data to 3rd-party products. <b>Training Required.</b>
STIPalm - Less than 450 students		\$495	\$0	Ability to download STIOffice to handheld device. <b>Training Required.</b>
STIPalm Annual Support w/more than 450 students		\$99		STIPalm Annual Support. Effective July 1, 2003.
STIPalm - More than 450 students		\$895	\$0	Ability to download STIOffice to handheld device. <b>Training Required.</b>
STIPalm Annual Support w/more than 450 students		\$179		STIPalm Annual Support. Effective July 1, 2003.
Teacher's Pal - 500 or less students		\$2,000	\$0	Facilitates the management of standards-based curriculum and lesson plans. <b>Training Required.</b>
Teacher's Pal - Over 500 students		\$4 per student	\$0	Facilitates the management of standards-based curriculum and lesson plans. <b>Training Required.</b>
Teacher's Pal Annual Support		20% of purchase/year	\$0	Teacher's Pal Annual Support
Confluent EDU		\$2 per student	\$0	Data Mining program. <b>Training Required.</b>
Confluent EDU Training		\$750	\$0	
Confluent EDU Annual Support		20% of purchase/year	\$0	Confluent EDU Annual Support
E - OnCampus		\$12 per employee	\$0	Tracks professional development . <b>Training Required.</b>
E - OnCampus Training		\$1,000	\$0	
E - OnCampus Annual Support		20% of purchase/year	\$0	E - OnCampus Annual Support

Additional School Related Costs	# of Days	Cost	Total	Comments
Data Conversion		\$500	\$0	A school may or may not have data to convert.
Phase I & II Training quoted prior to April 1, 2002		\$450	\$0	On-site training quoted prior to April 1, 2002.
Phase I & II Training quoted after April 1, 2002		\$600	\$0	On-site training quoted after April 1, 2002, unless otherwise specified.
Consulting for Information Systems Implementation		\$600	\$0	Consulting fee for days above and beyond the training days.
School Subtotal			\$0.00	

<b>District Level STI Software</b>
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District Product Purchases	Quantity	Cost	Total	Comments
STIDistrict		\$5,995	\$0	District Accumulator. <b>Training Required.</b>
STIDistrict Net		\$1500 + \$200 per school >5	\$0	Piece that exports student data from STIOffice program into the STIDistrict program.
STIDistrict Training and Installation		\$1,000	\$0	Development
STIDistrict Annual Support		\$900	\$0	STIDistrict annual support cost for enhancements only
STIDistrict Exchange Manager		\$1 per student	\$0	enrollment. <b>Training Required.</b>
STIDistrict Exchange Manager Support		20% of purchase/year	\$0	Annual support costs include phone support and enhancements.
STITextbook - 5 or less schools		\$1,995	\$0	Tracking and management of textbook distribution from the District Office. <b>Training Required.</b>
STITextbook - 6 -20 schools		\$2,995	\$0	Tracking and management of textbook distribution from the District Office. <b>Training Required.</b>
STITextbook - 21 - 30 schools		\$3,995	\$0	Tracking and management of textbook distribution from the District Office. <b>Training Required.</b>
STITextbook - more than 30 schools		\$5,995	\$0	Tracking and management of textbook distribution from the District Office. <b>Training Required.</b>
STITextbook Training		\$750	\$0	STITextbook Training
STITextbook Annual Support		20% of purchase/year	\$0	STITextbook Annual Support
<b>District Subtotal</b>			<b>\$0.00</b>	

<b>Total due to STI</b>	<b>\$0.00</b>
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**Please Note:** There are other hardware and software items on this contract which can be purchased by school districts but cannot be purchased with Ed. Tech. Funds. For information on these items, please contact the vendor.

Internet training is available on some products at a cost of \$75 per hour with a minimum of one hour. A full day cost of training via the Internet is \$450. 56kb Internet connection or better is required.

The cost of these items will be taken out of the District's Allotment for this line item. We verify this has not gone over the State Master Plan budget for this line item (State Board Approved Master Plan of September, 2000). We verify the above will be purchased **(NOT LEASED/BONDED)** 100% from the KETS Price Contract and we have sufficient Education Technology Funds in our account to cover these expenditures:

Financial Officer Name:

Date:

District Technology Coordinator Name:

Date:

I verify the District has correctly filled out their request form and may proceed to PURCHASE KETS Technology.

KETS Regional Engineer Name:

Date: